

WELCOME GIFTS FOR HOTELS AND AIRBNB HOSTS

Martha's Vineyard Baskets



# WELCOME

We hope this catalog will be a great resource for your home, hotel or real estate needs.

Martha's Vineyard Baskets is gifting company located on Martha's Vineyard. We believe that gift-giving should be simple, creatively led, straightforward and make an impression. Because we care, we do everything from finding unique and special items to packaging them and delivering them directly to your recipients.

We realize that in the current world where it is getting increasingly easy to buy anything, anywhere, it has become more difficult than ever to find genuinely unique products that make gifts unforgettable for guests. It can be overwhelming, especially when choosing the right welcome gifts for guests, gift box, ribbons, a suitable theme to go with the box and when to deliver the gift.









Who doesn't like a good welcome gift? Imagine arriving after long day of travel and seeing thoughtfully curated welcome basket that makes your rental or hotel room feel like home.

Whether you are a homeowner, hotel manager or experienced real estate agent who realizes importance of first impression when guests arrive, we would love to work with you and help deliver your perfect welcome that will bring smile to your guest's faces.







For those who have a specific taste, needs and budget we offer Custom Design Services.

Welcome

Welcon MARTHA'S VINEYARD

Inquire about our Pricing and Personalization Brochure to learn more about quantities and options. We deliver on Martha's Vineyard and ship all across the country.





#### WHAT OUR CLIENTS ARE SAYING

" I needed 2 last minute gifts and I was able to work with Jovana to customize exactly what I wanted. The baskets were beautifully done and delivered when they said they would be. I would definitely recommend this company and use them again."

- Janet H. -





"I contacted the company at the last minute for a gift basket request to be delivered to a rental guest arriving the next day. They asked me the occasion and suggested the "By the Sea" gift. The beautiful basket was delivered on time for my guests arrival. The guests were amazed at this wonderful gift. They felt it was a very heartfelt gift made up of everything that makes Martha's Vineyard so special. I can't thank the Martha's Vineyard Baskets team enough for the care and detail that they put in each basket. I will definitely be using them in the future!"

- Therese F. -



## HOW TO ORDER

Order process is simple! You can either use ready-toship gifts available our website www.marthasvineyardbaskets.com or email us an inquiry for Custom Design Welcome Gifts.

If you are placing an order on our website during the checkout process you will be able to fill out delivery address, delivery instructions (don't forget to add check in day/ prefered time), recipient info and text for a complimentary handwritten note for your guests. We typically need 2 day notice for gift assembly so please order accordingly.

## DELIVERY PROCESS

We can deliver gift directly to your guests after they have checked in, or you may arrange delivery to your caretaker, property manager, or cleaning crew (front desk in case that it is hotel room). We always make an effort to deliver gifts in person, but if no one is home at the time of delivery then our staff will leave your present outside on the front/covered porch or by the front door where it'll safely wait for them to come back home.



### WHAT IS THE AVERAGE SPEND PER GIFT?

Due to the different price/ size of the vacation rental properties on the island and homeowners/ agent's budget, price per gift varies greatly. We typically see average spend between \$79-\$119 per gift.

## FREQUENTLY ASKED QUESTIONS

# WHAT TO INCLUDE IN A WELCOME GIFT BASKET?

We often include a variety of local products as an opportunity to support other small local businesses and promote them to tourists (honey, sea salt, coffee, candy, bath and body products, candles etc).







"The vacation rental owners were so kind to welcome us with a beautiful gift basket full of local products and goodies. It really made us feel like guests and not just another renters visiting for the weekend."

#### WHAT YOUR GUESTS ARE SAYING

"The owner of this beautiful Vineyard home left gift basket for upon our arrival. Absolutely so heartfelt!"





At Martha's Vineyard Baskets we understand that when it comes to customer service in hospitality 'good' is no longer enough.

One of the only ways to ensure that guests not only enjoy their stay, but that they become repeat customers and recommend rental to others, is to exceed their expectations at each stage of their experience.

Great first impression is the way to go and even the smallest gift with a thank you note can make a huge impact and help you create lasting relationship with your guests!

> THANK YOU FOR INTEREST IN OUR BUSINESS We would love to work with you and help you make gifting an enjoyable and unforgettable experience for you and your guests.

> > Martha's Vineyard Baskets team





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